





COMPETITIVENESS CLUSTER

AERONAUTICS, SPACE, DRONES AND EMBEDDED SYSTEMS

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REPORT 2021 - 2022

AERONAUTICS, SPACE, DRONES AND EMBEDDED SYSTEMS



Grand

Angoulême



EUREKATECH

AU SERVICE DE L'ENTREPRENEURIAT





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EDITORIAL

Dear members and partners,

In the context of this year's report, we would like to thank Yann Barbaux for his commitment to Aerospace Valley throughout his term.

We would also like to thank the Cluster's team of full-time and seconded staff who have worked very hard over the last two years to assist members and actively support regional and national actions to help them overcome the unprecedented crisis.

Let us review the main issues which have marked this period of the beginning of the recovery from the crisis:

- First, the increase in aeronautical production rates: that of the A320-with a historic goal of 75 planes in 2025 and that of the Rafale in line with commercial successes on export markets.
- The growth in R&D and industrial modernization projects funded by regional support schemes and by the France Recovery plan.
- The ambitions affirmed by France and Europe in space: the President of the Republic spoke in Toulouse in February on the European space strategy within the framework of the French Presidency of the European Union Council, highlighting the challenges to be met in launchers, satellite constellations, space exploration, and the use of space data to help the planet;
- The aeronautics sector's serious supply chain issues exacerbated by the Russian-Ukrainian war and significant recruitment tensions.

Against this background, the Cluster remains more focused than ever on its innovation mission and is proud of achieving major results in its priority work areas:

• Decarbonizing aviation: The Cluster has implemented the MAELE initiative bringing together over 270 innovative regional companies and stakeholders in the field of

sustainable, light, green aviation, and has extended it beyond our region with co-writing of the French light aviation roadmap of the CORAC.

- Industrial transformation: 2021 was rich in successful projects and equity capital. The health crisis reinforced the need for local, competitive and connected production sources, which is the purpose of acceleration platforms for the industry of the future (PAIF): Pad'OCC in Occitanie and PROPULS in Nouvelle-Aquitaine in which the Cluster has heavily invested and obtained support from the Government.
- Support for start-ups: District, the Cluster's customized acceleration service for young innovative companies, has expanded from Space Avenue to the Digital Road, dedicated to digital services and products along with the launch of Green Aero Boulevard, dedicated to the eco-responsible light aviation market and decarbonizing the industry.
- · Access to defense markets: the expansion of innovation and networking initiatives in this field in collaboration with the General Armaments Division (DGA), the Space Command, and major industrial contractors, offers growth opportunities to our members.

During the year, the Cluster's Board of Directors also approved its purpose, missions and objectives, enabling it to confidently submit its application to Phase 5 of the Competitiveness Clusters for 2023-2026.



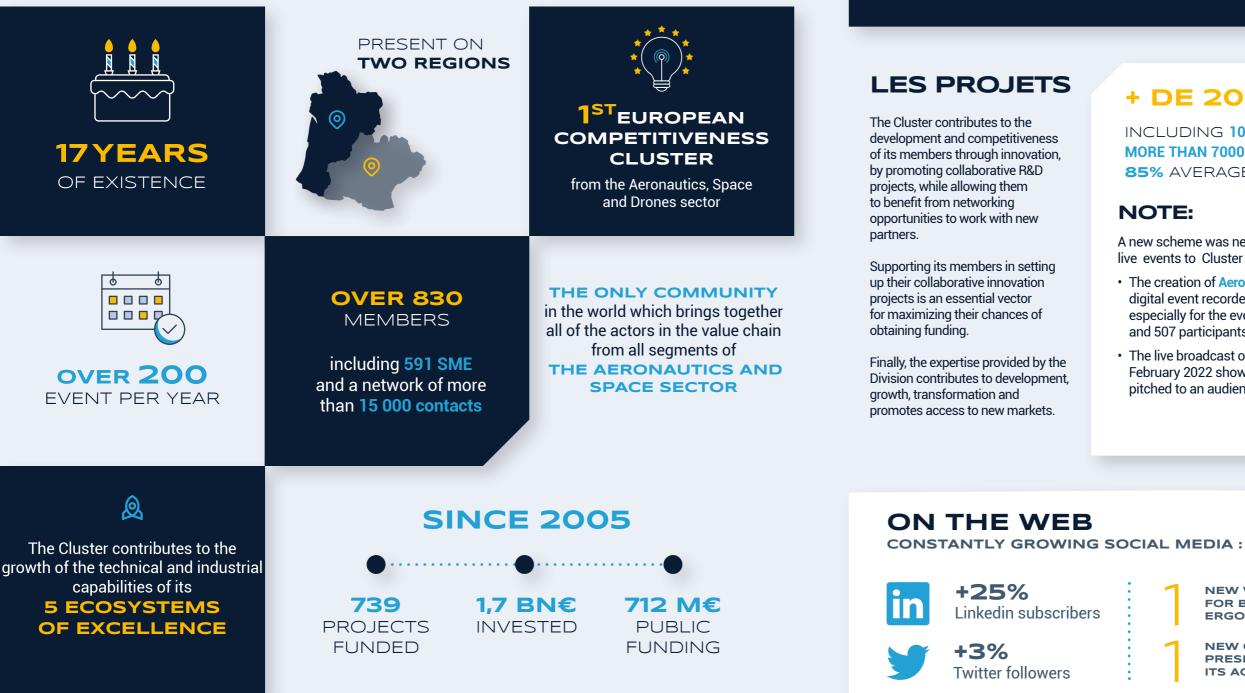
KEY FIGURES

Grow contacts, keep abreast of industry news, promote the development of innovative projects, identify technological expertise, finance an R&D project, obtain private funding, grow internationally and on new markets...

AEROSPACE VALLEY SUPPORTS ITS MEMBERS AND BOOSTS THEIR COMPETITIVENESS

FOCUS PERIOD FROM APRIL 1, 2021 TO MARCH 30, 2022







+ **DE 200 EVENTS**

INCLUDING 104 WEBINARS WITH MORE THAN 7000 REGISTRANTS AND AN **85%** AVERAGE PARTICIPATION RATE

A new scheme was needed to be able to propose new 100% digital live events to Cluster members:

• The creation of Aerospace Digital Days in May 2021, a 100% digital event recorded in an airplane cabin studio designed especially for the event brought together more than 50 speakers and 507 participants while generating over 260 B2B meetings.

• The live broadcast on Youtube of the MAELE Hackathon finals in February 2022 showcased the work carried out by 6 teams who pitched to an audience of 25 experts.

- **NEW WEBSITE** FOR BETTER FLUIDITY AND ERGONOMICS
- NEW CORPORATE VIDEO PRESENTING THE CLUSTER. **ITS ACTIONS AND MISSIONS**



ACTIVITY REPORT **AERONAUTICS**

2021: THE TRANSFORMATION OF THE ECOSYSTEM FOR SUSTAINABLE **EFFICIENT AVIATION IS UNDERWAY.** IT BEGINS WITH LIGHT AVIATION.

2021 was notable for the launch of the MAELE (Light environmentally responsible air mobility) call for expressions of interest and increased recognition of the need to strengthen our local actors' positioning when it comes to developing new decarbonization technologies. The advent of new materials, recycling technologies, eco-design, the circular economy, as well as new industrial processes, are the keys to maintaining world leadership in the supply chain of the Greater Southwest.

ACHIEVEMENTS

The end of the COVID period has given rise to a new momentum in the aeronautics initiatives undertaken by Aerospace Valley.

Calls for expressions of interest (CEI) jointly organized with the Nouvelle-Aquitaine and Occitanie regions enabled to support nearly 20 projects involving green aircraft for a total investment of 15 million euros. The engineering aspects addressed within the scope of MAELE projects have driven progress in the technological approach to electric engines, fuel cell power generation, hydrogen tanks introducing new composite materials and polymers, without forgetting the retrofit component, a genuine opportunity for an aeronautics fleet of nearly 6000 aircraft in France and a global market of over 250 000 light planes.

With this initiative over **287 companies** relevant in this field were mapped in both regions (over 500 contacts) representing some 65 skills.

Against this background, in mid-September 2021, Aerospace Valley organized an event, "The week of green, sustainable, light air mobility" in Toulouse in Occitanie and in Jonzac in Nouvelle Aquitaine, bringing together 480 participants and resulting in over 850 B2B meetings.

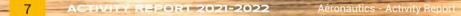
Growing recognition of the need for environmentallyfriendly innovation in the aeronautics field has led the Cluster to initiate the MAELE Hackathon in collaboration with three engineering schools in Nouvelle-Aquitaine. The hackathon focused on two main themes:

- · What social challenges for Sustainable and Green Light Air mobility?
- · New applications and business models for Sustainable and Green Light Air mobility

The three schools in the competition (ESTIA in Bidart, EIGSI in La Rochelle, and ELISA in Saint-Jean d'Illac) highlighted the students' dedication and motivation with regard to aeronautics. And the 30 projects presented reflected the students' imagination and creativity in tackling the challenges ahead.

Aerospace Valley also participated for the first time in the France Air Expo show in June, 2021, which is the only General Aviation show in France; the Aerospace Valley stand hosted 7 members: AilesX, Air Systems, BOSCH, la Communauté des Communes de la Haute Saintonge, Elixir Aircraft, Segnere and Voltaero.

District, the Cluster's customized acceleration service for young, innovative companies has expanded its reach with the launch in April, 2021 of Green Aero Boulevard, dedicated to the Aeronautics sector and notably to the eco-responsible light aviation market and/or decarbonization of the industry.



Aéronautics - Activity Report





SELECTION OF WEBINARS AND EVENTS

There were some 30 information events on different support schemes for the aeronautics sector, new technologies to modernize industrial facilities, synergies between renewable energies and green aeronautics and new materials.

The **CORAC SME** webinar in February identified 30 Aerospace Valley member companies likely to participate in aeronautics support projects to increase the performance of the current production facilities of all actors (contractors and supply chain). The objective is to have industrial facilities ready for the new product platforms of 2025-2030 while anticipating future environmental requirements.

Aerospace Digital Days which took place in May, 2021 was an opportunity to review the sector's strategic challenges and its evolution. Featuring conferences, technical workshops and B2B meetings, this 100% digital event brought together 900 participants over two days and resulted in 850 B2B meeting scheduled.



«Aerospace Valley plays a primary role in leadership of the entire aeronautics ecosystem. We especially appreciate the efficiency and availability of the teams in identifying synergies and possible convergences between aeronautics actors, whatever the size.»

Jérémy Caussade, Co-founder, CEO & Chief Engineer, AURA AERO





Restoring the leadership of general aviation to our regions.

INTRODUCTION

The need to replace the existing fleet of aging The dynamics of decarbonizing aviation is a aircraft by more environmentally friendly planes critical reality which recalls the creativity and will involve a new approach in terms of design, ingenuity of the first aeronautics pioneers. industrialization and operations. This approach There are decarbonization initiatives in France should be more efficient with a minimal but also some quite aggressive ones in Europe environmental impact. And all of this must be part and in the world. In 2022, we will need to of a circular economy approach to also preserve organize the industry's initiatives, identify raw materials. weak points and propose the appropriate collaborative partnerships so as not to become The Cluster's participation in the France Air Expo easy targets, tomorrow, with the first successes, show in June, 2021, highlighted the need to take which would threaten national sovereignty.

PROJETS ET ACTIONS EN COURS DEPUIS MARS 2022 ET À VENIR :

Aligned with the MAELE calls for projects, The Nouvelle Aquitaine and Occitanie regions are Aerospace Valley will continue to propose rich with 23 airports and 90 aerodromes. Airport technological themes with support from the facilities, to respond to the energy transition, Nouvelle-Aquitaine and Occitanie regions. A must prepare to accommodate new aircraft coherent consortium approach should be the with the advent of sustainable fuels, such as spearhead of this new generation of projects. electricity or eventually hydrogen in its gaseous and liquid states. Aerospace Valley will support The creation of the CS23 roadmap (Light Aviation) its members to define the best strategies to meet by CORAC (Civil Aeronautics Research Board) is these upcoming challe

an opportunity to accelerate the technologies needed to achieve decarbonization within the scope of French aeronautics excellence.

The certification component, critical for ensuring flight safety, is still a stumbling block that will require taking into account the challenges of the new technologies and their legal frameworks.

part in specialized shows to boost the visibility of the rich aeronautics ecosystem of Greater Southwest France and to open up to other possibilities such as Oshkosh in the United States - the world's leading general aviation market, where the Cluster will present its collective stand with its member companies.

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SPACE

A DYNAMIC FAST-CHANGING SPACE SECTOR, THE CLUSTER SUPPORTS ITS MEMBERS TO MAKE THE MOST OF NEW OPPORTUNITIES

The space sector has been undergoing a profound transformation for several years. Business did not slow down with the Covid pandemic. The gradual return to face-to-face meetings has given a new impetus to collaborative work with an upturn in conferences and shows. Aerospace Valley continues to work closely with its members to support their innovation, funding and export projects.

ACHIEVEMENTS

Within the scope of the Cluster's entrepreneurship support actions, it should be noted that ESA BIC (Business Incubation Centre) Sud France reached the milestone of its 100th start-up supported in mid-June, 2021, along with the launch of a website: www.esabicsud.fr. Over the period, 27 companies were in incubation, 72 alumni were in operation and over 20 events were organized.

For **DISTRICT**, the Aerospace Valley acceleration platform, the big development was the opening of new paths to broaden the audience of Space Avenue. Notably the Digital Road, dedicated to digital services and products, was created to strengthen the Space sector with Data and AI components. **Digital Road's technological partnership with ANITI** enhances and consolidates the economic development activity that the Aerospace Valley Cluster provides to the latter. The company, Cognitive Design Systems, is the first start-up to be supported in this capacity. Indirect job creation for the companies supported by the District amounts to some thirty people (U-Space, H3, Blue Spirit Aero, Beyond Aero, WaltR, among others).

As part of Booster Nova, Aerospace Valley has significantly contributed to the operational implementation of Part C of the recovery plan dedicated to space applications. Some fifty letters of support have been written and the Cluster has accompanied some twelve award-winning projects. Again within the scope of Booster Nova, Aerospace Valley is involved in the France 2030 Space Plan Task Force, which defines the outlines of the next space sector trends with in addition to

mini and micro launchers, a focus on in-orbit operations, space surveillance, space debris management and data valorization; all in a space that is now clearly identified as a potential theatre of military operations.

The Cluster continues to work closely with the Space Command (CDE) and in particular with the Laboratory of space innovation of the Space Command armies (LISA) with premises in Toulouse.

Aerospace Valley in collaboration with the CNES within the scope of the "Caroline Herschel" program has proposed events to foster theme-focused meetings. The goal: to encourage new partnerships and project creation. To be noted: Copernicus day was organized for cities resilient to catastrophes and major risks in November, 2021 in Nimes, as well as a Copernicus workshop on renewable energies in December, 2021 at the Energaïa show in Montpellier.

The Cluster is pursuing its actions to develop the use of space in **climate and environmental services** notably with the SCO (Space Climate Observatory), the Nouvelle-Aquitaine Region (to support NeoTerra objectives), and via working groups with Toulouse Métropole.

The Cluster is supporting exports via two European projects, SMEs AFRICA (Copernicus and climate change adaptation) and Space2Waves (space and blue growth) notably by accompanying nine Cluster member SMEs in target countries including Ethiopia, Senegal, South Africa, Gabon, Australia, Canada and the UAE. In addition, the Newspace Factory, one of the Cluster's mutual actions aimed at supporting the NewSpace market and stimulating the industrial sector and which includes 9 talented SMEs, participated in the Space Tech Expo show in Breme, Germany in November, 2021.

The European projects with cascade funding, UFO (small flying objects such as nanosatellites) and Galatea (blue growth) are ongoing to support the development of new value chains: some thirty projects have been supported including over 70 companies with some twelve Aerospace Valley members.

Aerospace Valley organized the French edition of Hackathon Cassini in November, 2021 on the theme, "Connecting the Arctic" with the aim of developing solutions based on using GNSS data and Copernicus.



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SELECTION OF WEBINARS AND EVENTS

A conference, « Innovative solutions for the sustainable, intelligent city, what levers for facilitating public procurement?», was held in May, 2021 within the scope of Aerospace Digital Days.

The launch event of the European project, SMEs Africa in June, 2022 with the guest of honour, Dr Tidiane Outtara, Program coordinator of "GMES and Africa" at the African Union and the participation of some forty people.

The event « Let's celebrate our 100 start-ups! », organized by ESA BIC Sud France, in July 2021 in Toulouse gathered some sixty people with Candace Johnson (Founder/ Co-founder SES, Seraphim Space Fund) as keynote speaker and a roundtable on «Evolutions and ambitions of the space sector startup ecosystem».

Journée Copernicus for resilient cities facing catastrophes and major risks in November, 2021 in Nimes in partnership with Nimes Métropole and the CNES (within the scope of FPA Copernicus) welcomed 50 participants and resulted in 40 B2B meetings.



« Joining the Aerospace Valley Cluster enabled Gisaïa to be more visible, develop quality contacts within the space ecosystem, benefit from advice, information, and key messages about the sector, actors, funding, projects, and local, regional and national strategies. In addition, the excellent support provided by the Cluster fosters meetings between all public and private stakeholders who are pertinent for us, collaborators and potential clients, while enabling us to take part in relevant European projects, notably to favour export growth. »

Laurent Dezou, CEO, GISAÏA



OPPORTUNITIES & INITIATIVES

The space industry is in turmoil with strong national and European ambitions facing fierce global competition and the consequences of the Ukrainian crisis.

INTRODUCTION

The Aerospace Valley Cluster continues to support the economic development of its members, access to national and European funding, as well as the defense and climate markets in particular. Export activities have picked up through European projects and the Newspace Factory label. Aerospace Valley continues to actively pursue its mission of providing information against a backdrop of strong national ambitions with the France 2030 program, reusable launchers and the development of Newspace and startups.

PROJECTS AND ACTIONS UNDERWAY SINCE MARCH 2022 AND TO COME:

In 2022 ESA BIC Sud France, which counts 128 start-ups incubated to date, will celebrate ten years of existence. and development of the commercial

The Space Avenue of the District saw the departure of the company, U-SPACE, to occupy its own premises owing to its expanding staff and the arrival of the French subsidiary of the Barcelona company, PANGEA AEROSPACE developing

ActInSpace, the flagship space hackathon mobility, and blue growth are upcoming. organized by CNES and ESA, with support from Aerospace Valley, is back. It will be launched The Pole will participate in the IAC at the IAC in September in Paris and will take 2022 celebration by accompanying its members to Paris in September at an place in November, 2022 with finals scheduled in Cannes in February, 2023. Aerospace Valley stand in the France zone.

The Newspace Factory has gained new momentum thanks to participation in the SpaceSymposium in olorado Springs in the

United States in April and by the decision to open to new members made at the governance meeting in June.

Aerospace Valley is expanding its cooperation with the Space Command. A second European edition of the **DefInSpace** Hackathon took place in June with 48 teams and 246 registrants from three countries who, with support from over 90 experts, faced off in challenges to help the CDE imagine tomorrow's defense space solutions. Support for the Space Innovation Laboratory continues. The Cluster is accompanying the CDE at delegation visits and shows such as the Global Aerospace Summit in Abu Dabi in the UAE in May.

The focus is on artificial intelligence with the creation of a joint A14Space roadmap with key actors in the field and participation in the Future Intelligence business convention next October.

The Cluster is expanding its actions in the field of environmental and climate services thanks to the use of space data: winning of the European **PROTECT PROJECT** (preparation of a European public procurement contract for using Earth Observation data for climate management) component of members active in the field.

The Cluster in collaboration with the CNES continues to promote Copernicus data, proposing conferences such as Space4Agri in Agen in April, Space4Ports in Bordeaux launchers and space propulsion systems. in May and Space4Insurance in Toulouse in June. Other events focusing on energy,



FOCUS ON PROMOTING RECOVERY OF THE ACTIVITY.

2021 was marked by a return to a "new normal" where spare part and component supply issues went hand in hand with an accelerated revival in sales activities. Our members focused on winning new markets at the expense of innovation projects with a return to export missions and contracts in Africa for some of them. The creation of a project to strengthen the link between the academic world and industry to develop new research projects was also approved within the scope of the Drones Strategic Committee.

ACHIEVEMENTS

Engaged in over 100 actions in support of its members (twice as many compared to 2020), the Aerospace Valley strategic drone sector has become the leading European community with over 220 members (156 in 2020). Nearly 75% of the actions carried out are now linked with strategic road maps in Nouvelle-Aquitaine (Plan Maryse Bastié, NAQ Rebond, NeoTerra) and Occitanie (ADER 4, aeronautics recovery plan...).

As part of its actions to promote the ecosystem, the Cluster has been extensively involved in the UAV Show, the only national UAV show operated from Bordeaux. As a member of the show's steering committee, the strategic drone sector contributed in several ways: providing expertise and support, networking, prospects and content, with the following results:

- · Participation au stand collaboratif européen partagé par Aerospace Valley (FRA), CURPAS (DEU) et Silesian Aviation Cluster (POL) mais aussi la conférence atelier sur l'European Drone Cooperation (L'EDC : groupe informel composé de 9 clusters européens drones visant à renforcer les liens entre leurs membres pour monter des projets duaux d'innovation collaborative).
- · Participation in the European collaborative stand shared by Aerospace Valley (FRA), CURPAS (Germany) and Silesian Aviation Cluster (POL) as well as the workshop conference on the European Drone Cooperation (EDC: informal group of 9 European Drone clusters with the objective of fortifying the links between their members to create dual collaborative innovation projects).
- Over 30 visits to the stand with 3 collaborative drone projects identified.
- Presence at the Nouvelle-Aquitaine region stand within the « Team Drone Nouvelle-Aquitaine ».
- Workshop with the COBATY association on the theme: drone and construction
- Brief at the Drone EDF Seminar to present Aerospace Valley members and their contributions to the electric sector

- Roundtable organized by the Aeronautics and Astronautics Association of France (3AF), on the topic of urbain air mobiliity
- Smart city conference: TINDAIR project presentation

Within the scope of efforts to advance the innovation of its members on the regional, national and European scale, a few notable actions include:

During the call for expressions of interest, « aeronautics and aeroterrestrial innovations for crisis and catastrophe management » launched in December, 2021 by Aerospace Valley and Nîmes Métropole, the strategic drone sector was asked to participate as a jury assessor for 5 drone applications including the Carto-Nuit project. Developed by 2 members (Boreal - Magellium) and supported by the Cluster and Nîmes Métropole, this project will show usage of a drone to provide accurate surveillance mapping of a fire zone.

In June 2021, another collaborative project DEFFHY drone - H2 liquid drone demonstrator was supported with regard to funding and partner identification aspects.

In the development field, the priority was given to College 2 (SMEs) members to enable them to benefit from the acquisition of drone market studies at a negotiated group rate.

In June 2021, ten drone manufacturers and Aerospace Valley members teamed up with their peers from other French regions to create a national professional organization of Drone manufacturers: I'ADIF -Association des Drones de l'Industrie Française. In this challenging period for equipment and parts supply, the Cluster has proposed to put the ADIF in contact with members likely to become their future suppliers. Presentations of our members on key components that can be pooled were created for ADIF members (actuators, optronic load...)

In the defense field, the Aliénor technical innovation Cluster of the DGA Technical Directorate in Nouvelle-Aquitaine launched in 2021 a call for an expression of interest with 2 topics focusing on Drones: convertible, rechargeable VTOL Drone & Firefighting assistance Drone. The Cluster has contributed to the publication of the call for expressions of interest as well as providing support with applications at the request of our members. Finally, the sector showcased its expertise within the scope of a challenge on interactions between air and land drones at the request of a defense manufacturer.

FOCUS ON

Support for the INEMAR project - Inspections of offshore wind turbines by robust automated drones Launched in June, 2022, INEMAR aims to develop an automated solution to inspect offshore wind turbines. Supported by the Occitanie Region, this project brings together 3 cluster members out of its 5 participants: DIODON Drone Technology, Donecle et ISAE-SUPAERO. The Cluster provided assistance in the form of a letter of support as well as by facilitating contacts with end-users.



SELECTION OF WEBINARS AND EVENTS

The first webinar series dedicated to regulatory and standardization requirements May 21 - Webinar on standardization for drones via the EC label October 21 - Webinar on drone regulations in Europe: specific category

Strengthening ties with national stakeholders

Participation in awareness days organized by l'Union Nationale des Exploitants et des Professionnels de l'Aéronautique Télépilotée in regions. The Cluster's participation in this event enabled to meet new regional actors some of whom have become Cluster members.

European action continues

June 21 – Drone Innovation webinar, organized by the Belgian Drone Federation and the Professional Civil Drone Federation (FPDC) within the scope of an inter-regional project, «Drone Future» France-Wallonie-Flandres.



« Aerospace Valley Cluster, with its excellent knowledge of the aeronautics sector and the related industrial stakes is a major asset for the ADIF (Association of Drones of French Industry). The Cluster provided ADIF with a complete ecosystem, both industrial and academic, which is critical for our still young sector to mature, along with expertise and proven methods in the aeronautics field. For its part, through its dynamism and the new technological issues raised by drones, ADIF offers new challenges and promising development opportunities to aeronautics sector actors, especially in light of the strategic issues that drones represent today.»

Bastien Mancini, President of l'Association des Drones de l'Industrie Française (ADIF)





Enabling drone Dynamics due dual use.

INTRODUCTION

The war in Ukraine shows that drones can potentially change the course of a conflict, driving the development of innovation projects involving operational drones. Drones help people to take care of themselves and the planet. We have seen an increase in medical drone experiments as well as new services for renewable energies (non-destructive testing, visual inspection, load transport...), the fight against forest fires and pollution.

PROJECTS AND ACTIONS UNDERWAY SINCE MARCH 2022 AND UPCOMING:

Three areas have been investigated with an expanded drone team and the objective of making drones:

MORE HUMAN

Several innovative collaborative projects were In the certification field, the Cluster is supporting its members to help bring about the inception of submitted to the Cluster to organize projects tacking sea rescue, protection of protected Ithe first accredited drone laboratory in the Greater marine areas and humanitarian transport in Southwest. disaster-stricken areas. The aim is to transform As called for under EU regulations these initiatives into collaborative projects 2019/947 especially 2019/945 and validating an economically viable market. These Crédit: ©TINDAIR an accredited drone initiatives have consolidated the Cluster's laboratory should carry out compliance testing contribution to climate change adaptation and (mechanical and vibration..) with industrial other health situations. standards on behalf of manufacturers. PLUS EUROPÉENS The Cluster's main actions will focus on the development of this laboratory including:

• TINDAIR : Very large-scale demonstrations for the summer of 2022. Aerospace Valley is one · Identification of needs from public authorities of 11 Tindair partners. Tindair is a European and standards bodies project the aim of which is to test in real Pre-identification of stakeholders in the territory, conditions air traffic management services for • Helping members to complete applications autonomous air vehicles, U-space services. within the scope of the recovery plan Through four demonstrations (planned for the summer of 2022), consortium partners will test the service for avoiding in-flight conflicts created during the project. The flights will take place in the Bordeaux and Toulouse regions



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OPPORTUNITIES

and they will involve a range of flying vehicles including diverse drones, a helicopter and an air taxi. Aerospace Valley is in charge of the project's communication and outreach operations.

- •UAM Plazza Accelerator: to support the development of the urban air mobility sector. Launched in 2022, it could continue to be supported by EIT Urban Mobility through 2024. The aim of the project is to become selffinanced by participants to ensure the long-term sustainability of the acceleration program.
- SESAR 3 ATM : The flagship R&D single European sky program aimed at reshaping air traffic management in the single European sky, the SESAR program entered its 3rd phase in December, 2021. Bringing together the European Union, Eurocontrol and over 50 organizations covering the entire aviation value chain, this new European partnership, in which drones are an integral part, will invest over 1.6 billion euros by 2030 to accelerate through research and innovation.

AND AT THE SAME TIME MORE SOVEREIGN

ECOSYSTEMS OF EXCELLENCE

The objective of the 5 Ecosystems of Excellence (E²) is to contribute to the development of our members' activities, their technological and industrial capabilities, and skills along with the deployment of innovative products and services to serve their strategic sectors (Aeronautics, Space and Drones).



EDIA Data Economy and **Artificial Intelligence**



PEE Propulsion and Embedded Energy



SEC Embedded and communicating systems



SMP Structures, Materials

and Processes



SUF Solutions for the Factory of the Future



EDIA Data Economy and **Artificial Intelligence**

USING AI TECHNIQUES FOR OPERATIONAL PERFORMANCE

ACHIEVEMENTS

The purpose of this ecosystem is to bring together and increase the visibility of the skills of Aerospace Valley members in the digital field at two levels: supporting the digital transformation of the sector for all members and leading the digital community as such.

The latter counts some 195 members divided between digital technology suppliers (and in particular AI) and integrators of these technologies for their own products and services. The operational excellence of companies, a critical factor of competitiveness and resilience, is increasingly based on insightful use of the company's data and the mobilization of its knowledge: EDIA aims to connect these companies with solution providers, digital services or laboratories developing appropriate techniques in the field.

EDIA has also been appointed to lead the economic development aspect of ANITI, the 3IA Toulouse company. Within this scope, it organizes sessions to transfer ANITI results which can be directly used by the Cluster's companies and beyond.

EDIA also contributed to the construction of the Tuples European Project aimed at building explicability solutions for intelligent planning.

LOOKING BACK:

EDIA has made it a priority to educate economic actors in digital transformation and the responsible implementation of AI techniques:

- Organization of seminars with other E² in the Cluster on applied AI topics : man/ machine collaboration, AI for corrosion, the electrification of aeronautics functions /etc.
- Contribution to the dissemination of AI for SMEs / ETI in the Defense field
- Presentation of regulatory and strategic issues in AI from public authorities
- Decrypting European programs in AI for members
- Seminars and webinars to promote gender equality in AI





ACTIVITY REPORT 2021-2022



Propulsion and Embedded Energy

TOWARDS A DECARBONIZED SKY

In the current situation the aerospace industry has had to reinvent itself in the context of climate change, the health crisis and energy independence.

The PEE ecosystem strives to support Cluster members to develop and rapidly market new propulsive and energy solutions for operation of low carbon aircraft. To do this, PEE provides its technological expertise in three of the Cluster's strategic sectors (Aeronautics, Space and Drones).

Since the launch of the MAELE initiative (Environmentally responsible Light Air Mobility supported by the Nouvelle-Aguitaine and Occitanie Regions for the development of decarbonized light aviation), Aerospace Valley has accompanied its members in the CS23 phase of the Aeronautics strategic sector to accelerate the maturity of new propulsive architectures.

The MAELE community brings together 287 members and reinforces the positioning of the Greater Southwest in the international aeronautics sector. SMEs, ETI or Start-ups have the opportunity to innovate, grow their skills, and expand on aeronautics markets via collaborative projects while gaining access to regional, national and European funding schemes.

ACHIEVEMENTS

In 2021, 2 calls for expression of interest were launched within the scope of MAELE on the theme of new propulsive architectures. 12 projects earned funding for a total amount of 6 million euros. In the start of 2022, a new bi-regional call for expression of interest was organized focusing on hydrogen propulsion technologies, embedded storage, reduction of propellor noise and the impact on infrastructures. 15 applications were submitted and are being examined.

Also within the scope of the France 2030 national plan, BPI France is running the Call for Projects, Low carbon aircraft, with an envelope of 100 M€. in addition to the applications filed by members at BPI, Aerospace Valley is providing its support by labelling projects that are considered to be the most relevant in the PEE sector.

To accelerate the development of these new technologies, the PEE ecosystem will initiate technical exchanges with other clusters in France to develop synergies with other mobility sectors.

LOOKING BACK:

- The Webinar on March 23, 2021 kicked off the MAELE Call for Expression of Interest and brought together over 100 participants
- Following the success of the MAELE week organized in September, 2021 in Toulouse and Jonzac which welcomed over 480 participants and led to more than 850 BtoB appointments, the 2022 event will take place on October 4th in Bordeaux and on November 29th and 30th in Toulouse.
- The critical link with future generations was realized at the end of 2021 with a Hackathon involving 3 schools in Nouvelle-Aquitaine (EIGSI, ELISA, ESTIA) on the topic of decarbonized light aviation. More than 100 students took part in the event.





SEC Embedded and communicating systems

STIMULATING INNOVATION IN CRITICAL FUNCTIONS ENSURING SYSTEM SAFETY AND AUTONOMY

ACHIEVEMENTS

Many actions stimulated the E²SEC community over the period including: the development and leadership of the community on the Connect collaborative platform which had 131 contacts registered out of 268 members, consolidation of the community of leaders and experts (17 active members) and running of 7 technical workshops and webinars: the Impact of AI on Embedded Systems, Human Autonomy Teaming, Helicopters of the future, Screens of the future, DevSecOps, Obsolescence, presentation ITS2022. The ecosystem participated in internationally renowned shows, including: Aerospace Tech Week (Toulouse), UAV show (Bordeaux), Cyber'OCC and CyberCercle NAQ, and the creation of the electronics NAQ roadmap, along with the regional innovation strategy on « sustainable intelligent mobility» OCC.

In line with actions carried out by the two pilots of the ecosystem, the actions of deciphering the calls for proposals have continued: in particular the EU and AID calls. The E²SEC ecosystem took part in identifying eligible projects for the CORAC PME and supported members with the Call for Expression of Interest on the usage of drones in operating theaters.

Throughout the year E2 SEC supported the labelling of projects filed by Cluster members. The « interclustering » actions have continued with the Alpha RLH cluster for the Pharos action, the TOTEM Cluster for mobilities and TEAM2 for the circular economy applied to embedded systems.

LOOKING BACK:

On the occasion of Aerospace Digital Days in May 2021, E2 SEC was asked, along with I'E² EDIA, to run the workshop, "Impact of AI on Embedded Systems"





COMPETITIVENESS THROUGH TECHNOLOGICAL INNOVATION

ACHIEVEMENTS

The SMP ecosystem of excellence strives to identify and promote materials and manufacturing processes for mechanical components and their assemblies, surface treatments and coatings, and the associated skills to contribute to the competitiveness of tomorrow's aerostructures, thrusters, launchers and satellites.

In 2021-2022, the missions of the SMP Ecosystem focused on three areas:

- · Continuing to develop the AddimAlliance roadmap (metallic additive manufacturing), the coordination and networking of composite, surface treatment and recycling ecosystems
- Diversification and identification of contacts in new companies in the fields of aeronautics, energy, naval, rail, defense, etc...
- Innovation financing with the launch of « innovation » or « modernization » projects (via recovery plans or other funding schemes), repositioning of SMEs at other more appropriate sources (PSPC Région, regional projects, EIT Manufacturing...) and support for the Cluster's collaborative (national, European) or labelling projects.

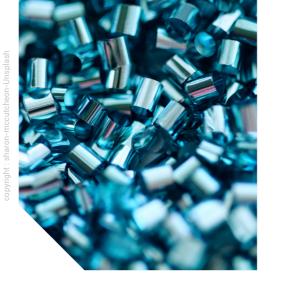
LOOKING BACK:

E² SMP organized different events to build, connect and promote innovation in materials and processes notably through:

- A technical day on «Thermoplastics in aeronautics, what market for SMEs» at ESTIA (Bayonne)
- Two AddimAlliance scientific days, at IMT Mines Albi
- Co-organization of the Aerospace Additive Manufacturing Summit at MEETT (Toulouse)
- A technical day, « High-tech textiles and innovative components » at la Cité (Toulouse)

E² SMP also contributed to the labelling of different projects focused on a range of technological issues:

- Laser-material interaction
- Metal-epoxy interface
- Development of a thermomechanical model
- Gigacyclic fatigue properties
- The properties of carbon composites and thermoplastic applications
- Laser shock impact simulation
- Additive technologies for satellite radio-frequency systems and components







OUT OF THE HEALTH CRISIS ... FOCUS ON ACTION IN THE FIELD !

ACHIEVEMENTS

E2 SUF is the ecosystem of tomorrow's industry which takes into account cultural, digital and environmental transformations. It provides solutions to this industry's needs to make it more human, more attractive, more agile, more competitive and more eco-responsible, thereby enabling its development.

Following the health crisis, the need to meet in person is stronger than ever, which is why E2 SUF decided to focus on answering this need with in-the-field actions including:

- The E2's participation in 3 regional shows : SIANE (Industry), ALINA (Agro), NAIA-R (AI & Robotics) meeting business and diversification objectives, while showcasing members
- An increase in meetings on the PRACTICE 4.0 demonstrator created in 2021 (193 meetings, 1193 visitors, including 50% industrial participants in 2022)
- · Creation of a breakthrough event, in partnership with Digital Aquitaine and the local ecosystem, « green innovation » which brought together 130 participants from Nouvelle-Aquitaine and Occitanie and which enabled participants to learn about the circular economy and its contribution in production, energy and transport
- · Identification of sites in Occitanie & Nouvelle-Aquitaine enabling to create, with local ecosystems, new demonstrators like bricks of the PAD'OCC and PROPULS platforms

In addition:

- The analysis of 29 project applications by the ecosystem for technical recommendations & support
- The exploitation of ≈ 8000 lines of recommendations following the Factory of the Future Regional assessments.
- Creation of five webinars and 4 workshops
- Support, remotely, for 3 members selected at the pitch contest of the CES in Las Vegas

LOOKING BACK:

E2 SUF highlighted the difficulty exacerbated by the Covid situation of retaining core knowledge in companies and tried to provide some solutions via the webinar, "How to prevent knowledge loss - knowledge management".

As the digital twin attracted considerable interest and raised guestions, the E2 acquired a "transportable" demonstrator enabling to inform stakeholders accommodate closer to the need.

Since the creation of the factory of the future acceleration platforms, PAD'OCC (Occitanie) and PROPULS (Nouvelle-Aquitaine), E2 has handled the promotion of these platforms as well as contributing to the development of services in response to the needs of Cluster members.





THE CLUSTER CONTINUES TO ACT TO **IMPROVE THE COMPETITIVENESS OF ITS DEFENCE MEMBERS.**

Access to defense markets is the fruit of the ongoing engagement of the Aerospace Valley Cluster alongside the DGA (Directorate General of Armaments) and the major industrial contractors. One of the Cluster's critical missions is supporting members in defense **innovation**: this is an area where investment is required to equip forces and prepare for the future.

Faced with a constantly changing defense procurement market, and in a particular geopolitical context, Aerospace Valley continues to work to preserve expertise, and to support, alongside the DGA, the development of defense manufacturers, notably SMEs.

ACHIEVEMENTS

The privileged access of Aerospace Valley Cluster members to the DGA has been strengthened. This reflects the commitment of the Ministry of the Armed Forces to work with companies to facilitate access to its markets as sub-contractors and to its schemes within the scope of the SME Action plan.

By fostering the development of new projects to advance defense innovation, Aerospace Valley is following the 12 priority themes from the Etats-Majors, Divisions and Services to guide open innovation. The construction of European Defense is also a key objective of the defense policy. To this end, Aerospace Valley has continued to support its members in relation to the European Defense Fund to participate in the construction of European strategic autonomy: in addition to putting its members into contact with Thalès, Nexter, Safran, and Naval Group to participate in the major European tenders, 8 SME projects were presented to the DGA in 2021-2022.

Defense innovation in the Nouvelle-Aquitaine and Occitanie regions was the focus of intense activity : Aerospace Valley participated in the 3rd ALIENOR call for an expression of interest in December, 2021 with the identification of 5 operational needs of the armies-40 proposals were filed to meet them. In the Occitanie region, the scope of action of the CI-AILE (now called IDEA3) defense technical innovation cluster has been expanded to include the challenges of availability, safety, and operational performances of aeronautics equipment and aircraft. A first IDEA 3 call for expression of interest was launched in April 2022, including 9 requirements of the DGA and the French Air and Space Force.

A FEW CRITICAL ACTIONS:

- The presence of the Cluster at the stand of the Conseil Régional Nouvelle-Aquitaine at SOFINS 2021 and the support provided to 7 member companies.
- The Cluster's organization of the La Journée Annuelle de la Défense (Annual defense day) in September, 2021 at which 120 people attended including representatives from the Ministry.
- · The involvement of the Cluster in the organization of the PME TOUR DGA run by the Occitanie and Nouvelle-Aguitaine regions in April, 2022 which notably brought together 160 participants (including 100 SMEs and 4 defense companies)
- The organization of the joint webinar with AID, «the stakes of Artificial Intelligence for the benefit of Defense» in October, 2021 as well as the joint webinar with the DGA « European Defense Funding 2022 » in February, 2022 (90 participants).



« Within the scope of its partnership with the DGA to foster the development of SME&ETI defense sub-contractors, the Cluster has fully respected its commitments. It is an important aspect of the Ministerial regional action policy on behalf of the base of defence industry »

DGA/S2IE/SDPME





ACTIVITY REPORT **INDUSTRY OF** THE FUTURE



IN 2021, THE CLUSTER MADE ITS **PROJECTS A REALITY...**

2021 was rich in successful projects and equity capital. The Cluster's objective is still to help our companies initiate the industrial transformations critical to their sustainability.

The COVID pandemic, reinforced the need for local, competitive, connected production sources, which are the very purpose of the acceleration platforms to the industry of the future (PAIF) in which the Cluster has heavily invested.

ACHIEVEMENTS

For Nouvelle-Aquitaine, the Cluster moved closer to the teams of ADI, CCI, REGION, PROPULS and ECOSYSTEME, to co-build a monthly seminarprogram(operational since January 2022) for project managers who cover the region, to enhance their tool box for the factory 4.0 and help them to better grasp each requirement encountered in the field.

This collaboration also enabled to share anonymous data (8000 lines) from several hundred Factory of the Future assessments (usages) in order to define the priority topics to be developed as well the technological responses to be implemented in parallel

Finally, the development of meetings bringing together industrial companies, suppliers and academics, with support from institutional bodies, with a focus on complementarity and coherence, enabled in just a few months to significantly increase (+100%) the flow of visits and the emergence of topics to be transformed into projects.

For Occitanie the Pad'Occ acceleration platform project was realized with Government accreditation in December. 2021 and an agreement with the BPI in June, 2022; hiring has begun and after an exhibition at the SIANE show in October, 2022, the investment program which will enable to equip this platform with a 4.0 full-size factory will be launched in order to open to companies in the second half of 2023.

Pad'Occ will be a scale 1 factory within a university (Maison de la Formation Jacqueline Auriol - MFJA) enabling to bring together in the same place students, teachers, and CEOs, and to showcase the technologies and organizations of the future, but also to tailor training to supply companies with the required skills.

A mixed reality center is also under construction alongside the PAIF with the same commissioning date. The goal is to inject these new technologies into companies and teaching.

ACTIVITY REPORT



2022, INTERNATIONAL ACTIVITIES RESUME

In the wake of a complicated one and a half years due to the health crisis, the year that has just ended showed signs of positive recovery concerning Bricks' international activities.

ACHIEVEMENTS

Some of Bricks' major achievements during the period include:

The recovery of face-to-face activities with notably the hosting of 3 Angolans from the Telecommunications Ministry, 2 Pakistani military staff members, and 2 Malaysian military staff members in Bricks by Aerospace Valley's Induction Program within the scope of Airbus Defence and Space and Airbus Helicopters contracts. The induction program is a two week immersion program during which the aeronautics and space ecosystem, French culture and local heritage are presented including conferences and visits. Bricks teams are also in charge of assisting the Malaysian and Pakistani families through the Bricks Relocation service.

The continuation of activities associated with the Bachelor in Aeronautics Maintenance that Bricks has co-developed in Vietnam with USTH with support from Airbus. Over the course of the year, the Bachelor program celebrated its first graduating class.

The project carried out for **Bolivia** also resulted in an air force officer obtaining his engineering degree from INSA Lyon. 6 other officers and sergeants are continuing their training at the UTC in Compiègne.

Bricks strengthened its collaboration with the Space Command thanks to the secondment of a part-time customer relations manager to Bricks. The mission consists in supporting the CDE with organization of in-house training.

Bricks proposes its expertise in international project management within the scope of European projects such as Space2waves (export support of 30 European SMEs on the blue growth theme), NovExport (export support for Latin America of European SMEs in data, space applications, the environment, agriculture...) or SMEs for Africa (supporting 15 European SMEs which are developing products and solutions using Copernicus data and which are looking to internationalize, in particular in Africa).

Finally, Bricks has taken advantage of this first year of membership in the Aerospace Valley Cluster to get closer to its ecosystem by stepping up meetings with startups, PMEs, research institutes, and training institutions in Occitanie and Nouvelle-Aquitaine to identify potential synergies and efficient support schemes for Cluster members.

OPPORTUNITIES

Bricks by Aerospace Valley is involved in two actions for the Campus des Métiers (CMQ) Aéronautique Occitanie within the scope of PIA 3. This project includes the creation of a digital platform dedicated to foreign students and professors from a CMQ member educational institution along with the creation and organization of cultural awareness workshops for foreign students to help them have a better understanding of French culture. These actions have been stepped up this year and 2022 should see the first tangible achievements.

LOOKING BACK:

Two webinars were organized for the Bricks alumni community (Bricks Community). These webinars brought together some fifty foreign professionals who benefited from a Bricks training program and/or human support services developed by Bricks. The success of this event is a powerful testimony of loyalty to Bricks Community and the positive experience that Bricks has been able to create for its clients foreign partners.



ACTIVITY REPORT 2021-2022

REPRESENTATIONS IN OUR REGIONS

The Cluster has stabilized its presence in the Occitanie and Nouvelle-Aquitaine regions, reinforcing its "offices" in the communautés d'agglomerations that are very involved in the development of our sectors in their employment areas.



ROCHEFORT : The first of the offices created in the Nouvelle-Aquitaine Region, after the historic one in Bordeaux, within the Technopole Arsenal (near Airbus Atlantique) and in close collaboration with Communauté d'Agglomération de Rochefort Océan (CARO), continues to pursue a dynamic policy of welcoming companies and fostering their development, with the recent inauguration of a FabLab and a support organization for young companies.







BAYONNE: Staff numbers are growing at Techno-Cité. The person in charge of Defense has joined the official representative that the Cluster has shared with the University of Bordeaux for two years. The renewal of the agreement that binds the Cluster to la Communauté d'Agglomération du Pays-Basque (CAPB) underway, reflects the commitment to expanding the presence of Aerospace Valley in an area important for the ASD sector. The latter is equipped with critical tools to face the future, such as Compositadour, Addimadour, and tomorrow, Turbolab, a unique testing facility for rotating machines.



BORDEAUX : More than one year ago the team moved closer to the OIM zone Bordeaux Aéroparc, the historic center of the aeronautics and space industry in Bordeaux, with its offices located rue des satellites in Haillan, on the premises of Bordeaux Métropole (PTO/Startway).

Finally, the Cluster continues to engage in development and innovation actions throughout the area, in the Sud Charentes region with the Grand-Angoulême and the Technopole Eurekatech (partners), in Poitiers, Châtellerault and Limoges.



MONTPELLIER : The work and partnerships initiated by Aerospace Valley and Nîmes Métropole have enabled the development and support of 5 projects selected at a call for expression of interest, "Aerial and airborne Innovations for risk and catastrophe management". 3 of these projects were presented at the Aerial Fire Fighting Europe 2022 to professionals from all over the world in aerial firefighting.

Moreover, Aerospace Valley, with the goal of creating an innovative ecosystem in the crisis and catastrophe management sector, is supporting and many companies and operational actors with the development of products and services for tomorrow's emergency response services. Finally, Aerospace Valley is working in close collaboration with Nîmes Métropole to set up a civil security excellence center on the Nîmes Garons air base. This site will be an innovation hub and a training and test center for actors in the European firefighting sector.

With support from its public funders.

The Cluster is carrying out many common actions to support SMEs with, notably, support for digital transformation, funding of studies, organization of calls for expressions of interest, the creation of hackathons, and international support thanks to a cumulated aid budget of over 1.2 million euros allocated from 2015 to 2022.

Thanks to support from the Occitanie and Nouvelle-Aquitaine regions, the action Perfin PME 2 will continue over 3 years with a total grant of 1.2 M€.



PER IN PME - PERFormance et Innovation dans les PME Action co-financed by the European Union European Union with the «FEDER» fund

EXAMPLES OF EUROPEAN PROJECTS

The Cluster supports its members' innovation projects by enabling access to European public funding.

TUPLES PROJECT

TrUstworthy Planning & Scheduling with Learning and ExplanationS



ANITI, Université Fédérale de Toulouse Midi-Pyrénées Université Catholique de Louvain (BE) Université de Saarland (DE) Université de Bologne (IT) Airbus (FR) Optit SRL (IT) SciSports (NL)

Project cost : 3 986 k€

Project duration : 3 years

Funding scheme : Horizon Europe, Cluster 4 Digital program

ANITI

Planning and scheduling, critical areas for Artificial Intelligence, require a high level of transparency, robustness, and explainability for wide-scale deployment. TUPLES uses hybrid AI to improve AI technologies for these two fields, across 5 use cases: aircraft assembly line, flight assistance, logistics, energy and environmental services, recruitment and performance in sports.

SCHÉMA EXPLICATIF DU PROJET

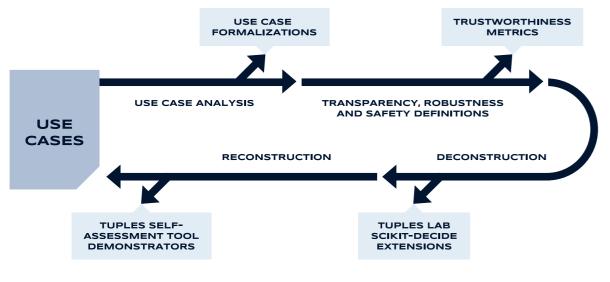


Figure 1 : use-case driven development process

KEYBOTICS PROJECT

Shifting manually intensive work to a collaborative human centric robot

Partners:

Aerospace Valley - Coordinateur CEA List (FR) Isybot (FR) LISI Aerospace (FR) Voestalpine (AT) AMA-Tech (AT)

KeyBotics is developing a new generation of collaborative robots specialized in challenging surface operations such as trimming and polishing, on different types of parts, notably for aeronautics applications. The project is coordinated by Aerospace Valley with partners including lsybot which designs and manufactures collaborative robots and the CEA List which develops the robot's end effectors and control system.

The principle is in the validation stage on real use cases at LISI Aerospace (French end user) and Voestalpine (Austrian end user) in partnership with AMA-Tech (Austrian integrator).

PROJET GAZELLE ACCELERATOR

Accelerator of start-ups and SMEs in the industry of the future

Partners:

Aerospace Valley - Coordinateur ROBOHOUSE (NL) LINPRA (LT) LABORATORY FOR MANUFACTURING SYSTEMS (GR) ATOS (BE) FONDAZIONE GIACOMMO BRODOLINI (IT) FAST TRACK ACTIONS (PT)

📽 KEYBOTICS

Project cost : 1 669 k€

Project duration : 2 years

Funding scheme : EIT Manufacturing





Project cost : 567 k€

Project duration : 12 months (2nd edition)

Funding scheme : EIT Manufacturing

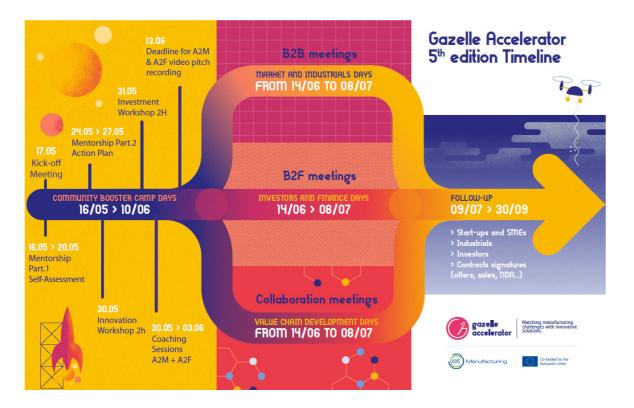
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GAZELLE ACCELERATOR PROJECT FOLLOW-UP

The Gazelle Accelerator program supports start-ups and SMEs in the industry of the future to accelerate their growth and development on European markets. This is divided into three parts:

- The « Community Booster Camp Days » with training programs, coaching sessions and workshops.
- · « Meetings » with industrial companies, investors and start-ups.
- « Follow Up » sessions to monitor the evolution of the different meetings.

With the aim of creating beneficial connections, the Cluster has identified upstream industrial problems in order to identify and source innovative solutions to their needs.



In all, of the 5 last cohorts, 97 innovative start-ups and SMEs were accelerated including 43 French ones. Out of the last edition, as of 1st semester 2022, 8 French start-ups were accelerated including 3 Cluster members:

TÉMOIGNAGES

« Gazelle Accelerator helped us to increase our visibility on the European scale and resulted in successful meetings with clients and investors. Super initiative to support start-ups, scale-ups and SMe organized by a very professional team. »

Eric CARIOU, CEO, UWINLOC

UWINLOC

« The Gazelle Accelerator program challenged us internally in many aspects. This helped us to mature and gave us visibility with industrial actors as well as European investors. This enabled us to expand our network, thanks to the team that continues to support us and inform us about opportunities within the EIT Manufacturing network. »

Anka SEYRAC, CEO, Etseme



« As its name indicates, this program helped us to accelerate the constitution of certain critical documents for start-ups (pitch, business plan. etc.) and to tailor them to a specific public, industrial or investor This represents one month of efforts

closely supported by d'Aerospace Valley. This program entirely answered the needs of StatInf.

Adriana GOGONEL, CEO, StratInf



CASCADE FUNDING : **A SPRINGBOARD TO EUROPE**

Examples of projects from UFO and GALATEA

Aerospace Valley is coordinator of the UFO project (small flying objects technologies, small sat or drones..) and partner with the GALATEA project (Digital and Aerospace serving blue growth), which are both financed by the INNOSUP-01 program (Horizon 2020) of the European Commission. The aim of these initiatives is to support innovation projects with grants, selected on a competition basis at the European scale (since 2020, a total of 48 projects have been subsidized for a total of 5.3 million euros). These cascade funding grants facilitate the access of SMEs to European funding.

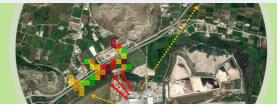
Two examples of projects won by Aerospace Valley members illustrate these schemes:

UN UFO PROJECT : FLYCAIR

Surveillance of air quality by drones

FLY(CAIR

Partners: WaltR (FR) GeoSense P.Co (GR) funding scheme: UFO Project cost: 115 k€ Project duration: 1 year



FLYCAIR, is a demonstration project selected by UFO to study the air quality from a drone. The objective is to collect high resolution data from multispectral and heat cameras; FLYCAIR's goal is to have the camera-equipped drone fly above Thessaloniki, in Greece, and to show the importance of new applications in air preservation.



A GALATEA **PROJECT:** SAFESEA360

360° Surveillance and Crisis **Management Collaborative Platform**

Partners: Interdrones Services (FR) NUUK Technologies (ES) funding scheme: GALATEA Project cost: 120 k€ Project duration : 1 year



The SafeSea360 project involves the development of a software platform destined for port environments enabling the connection of existing data sources (security cameras, gas probes, weather) and other types of dynamic sources (drone imagery, embedded probes) and their distribution and display at different command levels deployed during crisis management.

EXAMPLES OF REGIONAL PROJECTS

The Cluster supports its members with their innovation projects by facilitating access to public funding.

ROBOTIC ARM PROJECT

Feasibility study of a 6 axis robotic arm with miniature embedde camera for gripping objects.

Project owner:	Funding scheme:
ISP Aquitaine	Bpifrance, dans le cadre de l'Appel à Manifestation d'Intérêt Innomat
Project cost: 99 k€	Project duration: 6 months

The project objective is to assess the market potential and feasibility of an autonomous 6 axis robotic arm, equipped with an innovative embedded miniature vision unit on the last axis, controlled by an AI vision algorithm and a position feedback. The aim is to assess the possibility of embedding this intelligence as closely as possible to the tool in the PLC, enabling greater agility of the entire embedded system. This system is an intelligent brick which can be integrated in many robotic systems, which will result in more accurate, selfcalibrating devices.



SP

WATERWATCH

Satellite monitoring of bodie of water.

Project owner.	Funding scheme:
PIXSTART	Plan de relance Espace, Volet C
Project cost: 100 k€	Project duration: 1,5 years



The goal of Waterwatch is to complete a project to monitor bodies of water by satellite (eutrophisation, presence of toxic algae). These have been impacted for several years by the development of cyanobacteria which is growing stronger every year due to rising temperatures. The project shows the possibilities of detecting the occurence of cyanobacteria upstream of in-situ detection, and to accurately measure their quantity through an AI analysis of Sentinel-2 products. WATERWATCH consists in expanding the monitoring indicators of the guality of the water measured, to increase the applicability of the measurement, and to improve the user interface.



SIC INDUSTRIE 3D PROJECT

Procédé de fabrication 3D SiC

Project owner:	Funding scheme:
3DCeram-Sinto	i-Démo (Bpifrance - F
Project cost: 2250 k€	Project duration: 3 ye

The project involves the development of an innovative 3D manufacturing technology for the production of silicon carbide parts which could be used in the medical, defense, aeronautics and space sectors. The objective is to a quality of the SiC (silicon carbide) material that is appropriate for high performance markets, while limiting the manufacturing steps (notably machining) while reducing the number of defects/rejects and enabling innovative architectures.

MANGABHY PROJECT

Long endurance hydrogen drone

Partners:

DELAIR (prject owner) ISAE (Institut Supérieur de l'Aéronautique et de l'Espace) HYCCO PRAGMA INDUSTRIES

The project aims to develop an easy to deploy hydrogen powered electric drone and a specially designed fuel cell. The hydrogen system which powers this drone is 100% French.

Developed from the start taking into account the hydrogen system's constraints, the drone will be equipped with unprecedented endurance for its category without compromising its discretion thanks to its silent operation.

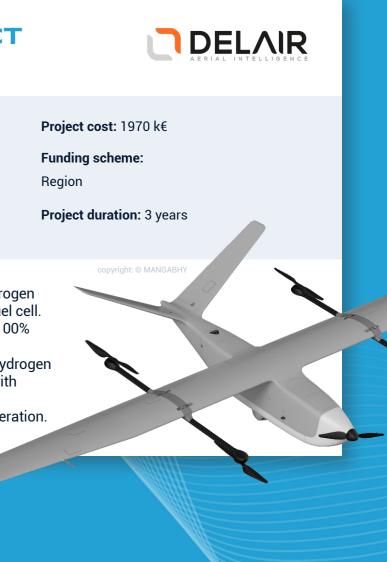


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PIA)

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FINANCIAL REPORT

Since March 2016, Aerospace Valley has achieved the private/public financial balance objective defined by the financial backers in its performance contract.







BALANCE SHEET

	March 2022	March 2021	Variation
PRODUCTS AND OPERATIONS	6 129	4 665	1464
Contributions Services and products Grants EU projects and other co actions Reversal of provisions	882 1 105 1 826 2 144 172	836 416 1 498 1 656 259	46 689 328 488 -87
	March 2022	March 2021	Variation
OPERATING RESULT	51	2	49
Exceptional results & financial	-34	3	-37
Corporate tax	0	0	0
NET INCOME	17	5	12

BALANCE SHEET ACCOUNT IN K€

ASSETS	March 2022	March 2021	Variation
Net fixed assets	154	173	-19
Customers	1 153	995	158
Other receivables	148	4 823	-4 675
Receivables > grants	3 338	3 480	-142
Investments	3 499		3499
Cash on hand /European projects	1 465	2 754	-1 289
Cash in hand	940	1 527	-587
Prepaid expenses	205	179	26
Total	10 902	13 931	-3 029

GLOBAL FUNDING PLAN BUDGET 1ST 1ST APRIL 2022 - 31ST MARCH 2023 IN K€

REVENUES (IN K€ VAT)	Missions A-B	Missions C-E	Missions D	TOTAL 22-23
Government (DGA or PIA)	60		89	149
Nouvelle-Aquitaine Region	440	213		653
Nouvelle-Aquitaine Region (par état)	146			146
Occitanie Region	440	178		618
Occitanie Region (par état)	124			124
Toulouse Métropole	200			200
Bordeaux Métropole	115			115
Montpellier & Nîmes Métropoles & CARO	45			45
TOTAL PUBLIC	1 570	391	89	2 050
Europe	110	651		761
Dues	780			780
Services	420	55	1 361	1 836
Deferral or private resources	150			150
Bricks equity funds			45	45
TOTAL PRIVATE	1 460	706	1 406	3 572
Sub total	3 030	1 097	1 495	5 622
Variation private contributions	1 000	400		1 400
TOTAL RESOURCES	4 030	1 497	1 495	7 022

	March 2022	March 2021	Variation
OPERATING EXPENSES	6 078	4 663	1 415
Animation	3 592	2 624	968
EU projects and other co actions	2 1 4 4	1 656	488
Other charges	92	98	-6
Allocation to provisions	202	239	-37
Depreciation and amortization	48	46	2



IN K€

LIABILITIES	March 2022	March 2021	Variation
Association funds	2 092	2 092	
Reserves	1 815	1 810	5
Income	16	5	11
Provisions R&C	448	377	71
Financial debts	257	805	-548
Operating debts	1 080	1 840	-760
Other liabilities	1 480	2 819	-1 339
Deferred income	3 714	4 183	-469
Total	10 902	13 931	-3 029

EXPENSES (IN K€ VAT)	Missions A-B	Missions C-E	Missions D	TOTAL 22-23
Full-time & seconded Purchases studies & services External services (ex : operating) Other external services	2 048 228 265 267	890 107 16 30	746 467 128 96	3 684 802 409 393
(including hono, promotion) Mission expenses Taxation & taxes Sub total Variation private industrial	150 72 3 030 1 000	44 10 1 097 400	33 25 1 495	227 107 5 622 1 400
contributions TOTAL EXPENDITURES	4 030	1 497	1 495	7 022

MEMBERS OF THE BOARD OF DIRECTORS

COLLEGE 1 LEADING COMPANIES

Renaud HANUS

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DEPUTY	Trang PHAM	THALES DMS France	NOUVELLE-AQUITAINE
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MBRE DE COMMERCE ET DUSTRIE NOUVELLE-AQUITAINE JBATEUR MIDI-PYRENEES OCCITANIE

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DEAUX METROPOLE

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OCCITANIE NOUVELLE-AQUITAINE

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ISP SYSTEM

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J JEDO TECHNOLOGIES JEROME ALLOUCHE JUNCA & ASSOCIÉS

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I A TELESCOP LABORATOIRE ECCI LAM LHA LAROCHE INDUSTRIES LASELEC SA LATECOERE Groupe LAUAK GROUP LE MURETAIN AGGLO LEAD TECH SRL L'ELECTROLYSE LEMMA LEXCO - Société d'Avocats LGM Groupe - Direction Sud-Ouest LIEBHERR-AEROSPACE & TRANSPORTATION SAS LIEGES HPK SAS LIMATECH SAS LISI AEROSPACE ADDITIVE MANUFACTURING L'OBSERVATION DE LA TERRE APPLIQUEE Loft Orbital Technologies LUCHARD DECALCOLUX LUOS LYCEE PIERRE PAUL BIOUET LYCEE SAINT-EXUPERY I YNXDRONF LYNXTER

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M2Quality MAGELLIUM GROUPE ARTAL MAKINA CORPUS MAKINO SAS MAPAERO SAS MARION TECHNOLOGIES MARLIER SA MARSH SA

MATHWORKS MATRA ELECTRONIQUE MCP3A - MECAPOLE MECA AERO CONSULTING MECADAQ GROUP MECAFORM Mecanic Vallée MECANO ID MECAPROTEC INDUSTRIES MEDES-IMPS MFOSS MERCATOR OCEAN MERSEN BOOSTEC MES France METAL CHROME MEWS GROUP MGA (Groupe ARM) MGH MICHEL PLOCH SARL MICRO USINAGE LASER MICRONOR MICROSEMI POWER MODULE PRODUCTS MICROTEC Electronics MILTON MINCO S.A MIURA SIMULATION SAS MPO FI FCTRONIOUF MSC SOFTWARE - HEXAGON

MANUFACTURING INTELLIGENCE MultiTech 3D MURMURATION MUTAERO MYDIGITPLACE - GA MA NEGOCE MYRIAGONE CONSEIL

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NEED TO DEV NEHIA NEOGY Neometsvs NEUSTA SAS NEXEYA NEXIO NEXTEAM GROUP NEXTEPP NEXTER SYSTEMS NICOMATIC NIKON METROLOGY NIMBLE ONE NIMESIS TECHNOLOGY NIMROD INDUSTRIES NINJALAB SAS NMS SOUTH EUROPE NOBRAK NORIMAT NOVAE SERVICES NOVALYNX

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P

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PYTHEAS TECHNOLOGY Q

PSD

QFE QoS Design QUADRIUM QUANTCUBE TECHNOLOGY Queen Cassiopeia

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Shark Robotics

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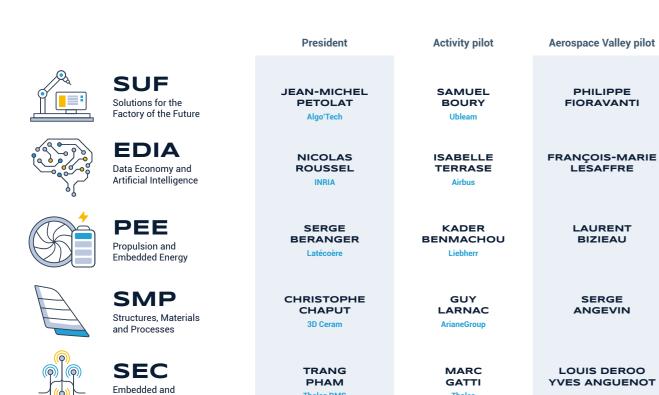
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Thales



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FRÉDÉRIQUE LACROIX

Director of the Administrative and Financial Department

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communicating systems

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ACTIVITY REPORT 2021-2022

THANKS OUR OFFICES

The successes of the Aerospace Valley Cluster are the product of the efforts and hard work of a team of full-time staff, employees from the Compétences Plus Employers' group and seconded employees from companies, all experts in their fields and whom we would like to thank for their dedication, (Airbus, Airbus Atlantic, Airbus Defence ans Space, ArianeGroup, Atos, Capgemini Engineering, CNES, Collins Aerospace, Commandement de l'Espace, Continental Automotive, Dassault Aviation, Engie Green, Latécoère, Safran Helicopter Engines, Safran Power Units, Sopra Steria, Telespazio France, Thales AVS, Thales DMS et Université de Bordeaux).

WE WOULD LIKE TO THANK ALL OUR MEMBERS FOR GIVING US THEIR **TRUST AND THE ENTIRE AEROSPACE** VALLEY TEAM !

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Thanks

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