



The Space2Waves project has received funding from the European Union's
COSME programme under Grant Agreement n°951122

CALL FOR TENDERS

SPACE2WAVES



Space2Waves

CLUSTERS IN ACTION FOR THE INTERNATIONALISATION OF EUROPEAN SMES
TAKING ADVANTAGE OF THE CROSS-SECTORAL DIMENSION OF EARTH
OBSERVATION FOR BLUE GROWTH MARKET

GRANT AGREEMENT
NUMBER — 951122— SPACE2WAVES
COS-CLUSINT-2019-3-01-Strand2B

Clusters Go International – Earth observation data and applications

WP 3: Organisation of a matchmaking mission in Canada

INTERNATIONAL SUPPORT TO SMEs

TENDER SPECIFICATIONS

Open Procedure

Frequently asked questions

Last update: 26/10/2021

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Question 1:

“Does the tender need to provide administrative and financial documents of the entity (KBIS ...)in addition to our offer? “

Tenders only need to provide a technical brief and financial offer that considers Scenario 1 : Hybrid mission and Scenario 2: fully digital mission, as a first step. Once the company is selected, these documents will have to be provided.

Question 2:

“Has a date/event been selected yet for the in-person element of the project?”

Specific date or event is not selected yet. Some possible events have been identified though this issue will be determined once the tender is selected.

Question 3:

“Are there any specific target organisations/regions within Canada that you have already identified and would like to engage with as part of this project (or is this open to the consultant to make recommendations)? “

Targeted regions remains the Maritimes province as well as British Columbia in link with the Blue economy thematic. Some contacts have been initiated in the above-mentioned provinces, however suggestions and recommendations of the consultants are opened.

Question 4:

“Is it anticipated that the consultant will accompany the delegation on the in-person mission, and will expenses be provided for this (over and above the per company project fee)? “

Consultant accompaniment on the in-person mission is not included in the budget per company.